



## Financial & Operational Trends – December, 2017

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - November 30	\$17.5 million	\$14.8 million	\$27.5 million

### Fire & Rescue Call Data:

Month	November, 2017	2016	2015	2014
Total number of emergencies	409	412	361	395
Percent fire calls	30%	30%	25%	46%
Percent calls downtown area*	67%	67%	65%	56%
Busiest time period by hour	3PM, 5PM, 6PM	11:00 AM	1:00 PM	8PM
Percent of all calls 11pm to 7am	24%	18%	18%	21%
Status 1 or 2 high risk patients	30	20	12	6
Number multiple/back-to-back	223	220	168	224
Percent of multiple calls EMS	68%	70%	69%	41%
% of emergency responses within 6 min. response time (year-to-date)	78%	83%	85%	78%
Busiest dates/# of calls each date	Nov. 1, 7, 9, 21, 29 21+ calls each day	Nov. 5 & 8 23 calls each	Nov. 5 & 28 - 18 calls	Nov. 26 56 calls
# of times working 3 or more calls	33	34	21	39
Total calls year to date	4571	4270	3965	3585

\*Downtown area covers N.Main St. to Elm St. to Union and Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief				
Fiscal Year	2018	2017	2016	2015
Jul	\$6,454	\$5,590	\$4,316	\$4,064
Aug	\$6,700	\$5,057	\$6,760	\$3,154
Sept	\$1,624	\$2,310	\$4,765	\$4,311
Oct	\$3,664	\$3,250	\$4,385	\$3,645
Nov	\$7,816	\$3,250	\$5,273	\$2,502
Dec		\$4,606	\$6,425	\$3,956
Jan		\$4,239	\$6,191	\$2,950
Feb		\$2,693	\$4,188	\$2,137
Mar		\$3,184	\$5,162	\$1,651
Apr		\$3,487	\$3,196	\$2,436
May		\$4,351	\$4,970	\$ 917
Jun		\$4,485	\$4,183	\$3,274
Gross Relief	\$26,258	\$46,502	\$59,814	\$34,997
Reimbursements/Liens/refunds	\$ 345	\$ 5,206	\$5,015	\$2,333
01-477-499-0000				
Net Cost of Welfare	\$25,913	\$41,296	\$54,799	\$32,664

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(November) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,621	1,654	21,184	20,655	2.56
Criminal offenses investigated	254	345	3,285	3,940	-16.62
Criminal off. cleared by arrest	157	189	2,161	2,215	-2.44
Total # of physical arrests	106	115	1,286	1,394	-7.75
M/V – Stops	346	293	5,019	4,237	18.46
M/V – Summonses	14	18	356	285	24.91
M/V – Written warnings	239	268	4,408	4,072	8.25
Accidents – Fatal	0	0	3	2	50.00
Accidents – Total	56	49	597	489	22.09
Accidents w/injury	12	10	124	96	29.17
Parking tags issued	43	23	1,040	1,011	2.87
DWI	2	4	51	53	-3.77
Intoxication	23	22	321	363	-11.57

TYPE OF INCIDENT	# OF CALLS
<b>November, 2017:</b>	
Domestic disturbance	24
All other disturbances	100
Suicidal subjects	6
Attempted Suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	13
<b>Volunteer Hours (VSU)</b>	14.5
<b>Victims Served</b>	6

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2011	\$ 18,614,652	\$19,353,850	\$18,187,669	11/30/11	47.90%
2012	\$18,830,369	\$19,687,790	\$19,348,718	11/30/12	50.23%
2013	\$19,134,704	\$20,235,081	\$18,819,469	11/30/13	47.80%
2014	\$19,558,097	\$20,640,342	\$19,062,247	11/30/14	47.42%
2015	\$20,036,102	\$21,298,380	\$19,507,282	11/30/15	47.19%
2016	\$20,785,170	\$21,260,229	\$20,621,475	11/30/16	49.05%
2017	\$21,075,701	\$21,895,151	\$20,902,241	11/30/17	48.64%

**Motor Vehicle Registration:**

Report as of Date:	Through 11/30/17		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2013	\$2,050,000	\$890,258	43.43%
2014	\$2,175,000	\$970,392	44.62%
2015	\$2,325,000	\$1,054,227	45.34%
2016	\$2,500,000	\$1,065,067	42.60%
2017	\$2,674,000	\$1,134,792	42.44%

OVERTIME BY DEPARTMENT

	FY18 Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	2018 YTD TOTALS	2017 YTD TOTALS	TOTAL 2017 EXP
<b>ASSESSING</b>																
01-411-105-0000	Overtime	-	-	-	-	18	-	-	-	-	-	-	-	18	-	29
	<b>TOTALS</b>					<b>18</b>								<b>18</b>		<b>29</b>
<b>CITY CLERK</b>																
01-415-105-0000	Overtime	200	21	66	369	120	171	-	-	-	-	-	-	747	1,471	1,912
	<b>TOTALS</b>	<b>373.5%</b>	<b>21</b>	<b>66</b>	<b>369</b>	<b>120</b>	<b>171</b>							<b>747</b>	<b>1,471</b>	<b>1,912</b>
<b>CODE</b>																
01-407-105-0000	Overtime	-	16	24	39	24	8	-	-	-	-	-	-	111	220	676
	<b>TOTALS</b>		<b>16</b>	<b>24</b>	<b>39</b>	<b>24</b>	<b>8</b>							<b>111</b>	<b>220</b>	<b>676</b>
<b>FINANCE</b>																
01-403-105-0000	Overtime	500	-	6	195	64	39	-	-	-	-	-	-	304	257	563
	<b>TOTALS</b>	<b>60.8%</b>		<b>6</b>	<b>195</b>	<b>64</b>	<b>39</b>							<b>304</b>	<b>257</b>	<b>563</b>
<b>WELFARE</b>																
01-477-105-0000	Overtime	-	-	93	8	-	80	-	-	-	-	-	-	181	76	129
	<b>TOTALS</b>			<b>93</b>	<b>8</b>		<b>80</b>							<b>181</b>	<b>76</b>	<b>129</b>
<b>FIRE</b>																
01-445-106-0000	Sick Hurt Coverage	38,000	166	2,974	5,614	3,390	4,911	-	-	-	-	-	-	17,055	18,162	49,952
01-445-106-0001	Personal Time Coverage	34,000	1,836	4,111	5,737	3,618	1,709	-	-	-	-	-	-	17,011	22,498	45,991
01-445-108-0000	Vacation Coverage	95,000	8,059	9,793	10,954	12,661	9,973	-	-	-	-	-	-	51,440	70,368	120,794
	<b>Subtotal</b>		<b>10,061</b>	<b>16,878</b>	<b>22,305</b>	<b>19,669</b>	<b>16,593</b>							<b>85,506</b>	<b>111,028</b>	<b>216,737</b>
01-445-105-0000	Extra Duty Coverage	54,000	3,947	1,827	5,068	5,702	5,563	-	-	-	-	-	-	22,107	41,510	64,130
01-445-107-0000	Holiday Pay	110,000	12,139	(677)	10,527	10,634	10,381	-	-	-	-	-	-	43,004	43,770	116,578
	<b>SUBTOTAL</b>	<b>331,000</b>	<b>16,086</b>	<b>1,150</b>	<b>15,595</b>	<b>16,336</b>	<b>15,944</b>							<b>65,111</b>	<b>85,280</b>	<b>180,708</b>
	<b>TOTALS</b>	<b>45.5%</b>	<b>26,147</b>	<b>18,028</b>	<b>37,900</b>	<b>36,005</b>	<b>32,537</b>							<b>150,617</b>	<b>196,308</b>	<b>397,445</b>
<b>FIRE - AMBULANCE</b>																
70-401-106-0000	Sick Hurt Coverage	-	903	2,702	1,169	997	2,634	-	-	-	-	-	-	8,405	9,859	27,491
70-401-106-0001	Personal Time Coverage	-	-	451	2,217	1,707	2,277	-	-	-	-	-	-	6,652	5,674	16,496
70-401-108-0000	Vacation Coverage	-	4,286	1,940	7,574	4,549	2,023	-	-	-	-	-	-	20,372	9,873	27,389
	<b>Subtotal</b>		<b>5,189</b>	<b>5,093</b>	<b>10,960</b>	<b>7,253</b>	<b>6,934</b>							<b>35,429</b>	<b>25,406</b>	<b>71,376</b>
70-401-105-0000	Extra Duty Coverage	-	2,389	1,891	2,597	8,629	8,649	-	-	-	-	-	-	24,155	28,658	71,788
70-401-107-0000	Holiday Pay	-	2,133	442	1,383	1,244	1,244	-	-	-	-	-	-	6,446	6,599	16,258
	<b>SUBTOTAL</b>		<b>4,522</b>	<b>2,333</b>	<b>3,980</b>	<b>9,873</b>	<b>9,893</b>							<b>30,601</b>	<b>35,257</b>	<b>88,046</b>
	<b>TOTALS</b>		<b>9,711</b>	<b>7,426</b>	<b>14,940</b>	<b>17,126</b>	<b>16,827</b>							<b>66,030</b>	<b>60,663</b>	<b>159,422</b>
<b>LICENSE</b>																
01-404-105-0000	Overtime	500	-	-	-	-	-	-	-	-	-	-	167	167	-	167
	<b>TOTALS</b>	<b>33.4%</b>											<b>167</b>	<b>167</b>		<b>167</b>
<b>PLANNING</b>																
01-405-105-0000	Overtime	2,000	238	131	328	202	171	-	-	-	-	-	-	1,070	970	3,244
	<b>TOTALS</b>	<b>53.5%</b>	<b>238</b>	<b>131</b>	<b>328</b>	<b>202</b>	<b>171</b>							<b>1,070</b>	<b>970</b>	<b>3,244</b>
<b>POLICE</b>																
01-437-101-0050	Overtime	120,000	11,616	25,789	28,298	9,071	(20,882)	-	-	-	-	-	-	53,892	58,046	147,925
	<b>TOTALS</b>	<b>44.9%</b>	<b>11,616</b>	<b>25,789</b>	<b>28,298</b>	<b>9,071</b>	<b>(20,882)</b>							<b>53,892</b>	<b>58,046</b>	<b>147,925</b>
<b>PARKS &amp; RECREATION</b>																
01-479-105-0000	Overtime	6,000	902	343	428	368	150	-	-	-	-	-	-	2,191	3,305	12,135
	<b>TOTALS</b>	<b>36.5%</b>	<b>902</b>	<b>343</b>	<b>428</b>	<b>368</b>	<b>150</b>							<b>2,191</b>	<b>3,305</b>	<b>12,135</b>
<b>PUBLIC WORKS</b>																
01-500-105-0006	Office	80,000	363	729	605	484	698	-	-	-	-	-	-	2,879	2,493	9,729
01-500-105-0007	Road Maintenance	-	546	1,128	818	3,765	2,400	-	-	-	-	-	-	8,657	10,947	17,854
01-502-105-0003	Plowing	-	-	-	-	-	633	-	-	-	-	-	-	633	-	84,420
01-502-105-0004	Temp Plowing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,406
01-502-105-0005	Sanding/Salting	-	-	-	-	-	238	-	-	-	-	-	-	238	-	23,048
01-505-105-0000	City Engineering	-	-	-	117	572	-	-	-	-	-	-	-	689	1,070	1,152
01-507-105-0000	Drain Maintenance	-	-	14	29	-	-	-	-	-	-	-	-	43	83	264
01-510-105-0000	Parking/Traffic Control	-	90	-	15	-	-	-	-	-	-	-	-	105	107	1,387
01-513-105-0000	Signs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage	-	-	-	17	-	-	-	-	-	-	-	-	17	-	-
	<b>TOTALS</b>	<b>16.6%</b>	<b>999</b>	<b>1,871</b>	<b>1,601</b>	<b>4,821</b>	<b>3,969</b>							<b>13,261</b>	<b>14,700</b>	<b>139,260</b>
<b>SOLID WASTE</b>																
01-493-105-0000	Overtime	10,000	1,053	267	942	756	622	-	-	-	-	-	-	3,640	5,248	12,360
	<b>TOTALS</b>	<b>36.4%</b>	<b>1,053</b>	<b>267</b>	<b>942</b>	<b>756</b>	<b>622</b>							<b>3,640</b>	<b>5,248</b>	<b>12,360</b>
<b>SANITARY SEWER</b>																
90-409-105-0000	WRBP	28,000	600	1,268	1,747	809	2,214	-	-	-	-	-	-	6,638	5,366	12,443
90-421-105-0000	Sewer Maintenance	-	111	-	168	135	14	-	-	-	-	-	-	428	1,269	2,703
	<b>TOTALS</b>	<b>25.2%</b>	<b>711</b>	<b>1,268</b>	<b>1,915</b>	<b>944</b>	<b>2,228</b>							<b>7,066</b>	<b>6,635</b>	<b>15,146</b>

**Parks & Recreation Facility Use Requests:**

	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10
July	18	4	3	15	2	2	13	2	5
August	15	11	18	4	4	3	0	3	2
September	3	5	4	5	3	1	3	5	6
October	4	7	5	2	4	2	3	1	3
November	4	2	6	6	5	4	1	4	1
December		0	4	7	4	12	1	10	5
January		5	9	10	0	3	7	2	3
February		8	13	6	10	12	22	16	16
March		12	9	12	19	10	5	10	8
April		13	8	16	12	11	10	6	11
May		2	8	10	9	7	13	6	4
June		6	11	10	18	14	23	10	5
<b>Total</b>	<b>44</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>	<b>69</b>

**Pending Grievances Summary: Updated information will be provided in next month's report.**

Date of Grievance	Union	Subject	Status	Cost through 11/30/17
6/15/15	FIRE	Should City pay \$20 health insurance co-pay for Dr. visit recommended by OHS following job related physical	<ul style="list-style-type: none"> <li>▪ Denied by City Manager on 7/24/15</li> <li>▪ Arbitration requested – Atty. Broth and Personnel Specialist will meet with union in an effort to resolve prior to arbitration</li> <li>▪ 11/17/15 Discussed with Atty. Mark Broth and Richard Molan (following Court Duty arbitration); Atty. Broth forwarded MOU to Atty. Molan</li> <li>▪ Still attempting to resolve</li> </ul>	<i>Information not available at this time</i>
3/27/17	FIRE	Union claims that City has accrued their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	<i>Information not available at this time</i>

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2017	Revenue Year-to-Date	Transfer Out FY18 Year-to-date	Total Revenue as of 11/30/17
School	\$50,527.94	\$9,608.98	-0-	\$60,136.92
Police	\$10,343.57	\$606.03	-0-	\$10,949.80
Fire	\$9,007.10	\$1,352.67	-0-	\$10,360.13
Parks	\$11,409.91	\$2,167.44	-0-	\$13,577.35
Roads	\$21,951.32	\$1,772.29	(\$16,000)	\$7,723.61
Library	\$6,180.96	\$1,155.61	(\$5,000)	\$2,336.57
<b>Total Impact Fees Collected</b>	<b>\$109,420.80</b>	<b>\$16,663.02</b>	<b>(\$21,000.00)</b>	<b>\$105,084.38</b>

**Expendable Trust Balances:**

	Balance as of 11/30/17
Non-Capital Reserve Account	\$154,517.23
Accrued Leave Reserve Account	\$251,270.10
Winter Maintenance Reserve Account	\$80,560.68
Health Insurance Stabilization Account	\$170,894.61
Motorcycle Week Account	\$65,214.81
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 11/30/17
Downtown	\$1,054,575.34
Lakeport	\$8,894.00
Weirs	(\$35,557.47)

**Boat Taxes:**

Report as of Date:	Through 11/30/17		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$15,882	18.66%
2015	\$90,000	\$14,479	16.09%
2016	\$90,000	\$13,607	15.12%
2017	\$85,000	\$11,090	13.05%
2018	\$85,000	\$16,871	19.85%

**Department of Public Works - Storm Cost Summary:**

Storm Cost Summary - Per Storm Event - December, 2017									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
11-13-17	snow	19	\$760.00		36	\$2,100.60			\$2,100.60
<b>Total</b>									

Allocations		Expended This Month	Expended To Date *	Balance Thru Dec. 2017
Winter Maintenance		\$37,925.00	\$52,894.00	\$302,106.00
Winter Maintenance Outside Contractors		\$0.00	\$0.00	\$32,000.00
Winter Maintenance Overtime		\$760.00	\$760.00	\$49,240.00