



Financial & Operational Trends – March, 2018

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - February 28	\$18.3 million	\$16.4 million	\$30.3 million

Fire & Rescue Call Data:

Month	February, 2018	2017	2016	2015
Total number of incidents	372	412	316	332
Percent fire calls	25%	25%	26%	30%
Percent calls downtown area*	70%	69%	68%	65%
Busiest time period by hour	8AM & 4PM	10 AM & 4 PM	11:00 AM & noon	10:00 AM
Percent of all calls 11pm to 7am	17	21%	23%	21%
Number of critical care patients	31%	18	7	9
Number multiple/back-to-back	179	205	145	172
Percent of multiple calls EMS	70%	70%	68	68%
% of emergency responses within 6 min. response time (year-to-date)	76%	83%	87%	83%
Dates w/more than 20 incidents	2/5, 2/17,2/18			
# of times working 3 or more calls	27	30	15	25
Total incidents year to date	844	757	692	685

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2018	2017	2016	2015
Jul	\$6,454	\$5,590	\$4,316	\$4,064
Aug	\$6,700	\$5,057	\$6,760	\$3,154
Sept	\$1,624	\$2,310	\$4,765	\$4,311
Oct	\$3,664	\$3,250	\$4,385	\$3,645
Nov	\$7,816	\$3,250	\$5,273	\$2,502
Dec	\$6,516	\$4,606	\$6,425	\$3,956
Jan	\$6,050	\$4,239	\$6,191	\$2,950
Feb	\$5,063	\$2,693	\$4,188	\$2,137
Mar		\$3,184	\$5,162	\$1,651
Apr		\$3,487	\$3,196	\$2,436
May		\$4,351	\$4,970	\$ 917
Jun		\$4,485	\$4,183	\$3,274
Gross Relief	\$43,887	\$46,502	\$59,814	\$34,997
Reimbursements/Liens/refunds	\$ 665	\$ 5,206	\$5,015	\$2,333
01-477-499-0000				
Net Cost of Welfare	\$43,222	\$41,296	\$54,799	\$32,664

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(February) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,551	1,582	3,464	3,518	-1.53
Criminal offenses investigated	241	224	520	526	-1.14
Criminal off. cleared by arrest	150	169	341	375	-9.07
Total # of physical arrests	105	109	221	235	-5.96
M/V – Stops	431	462	1,046	1,095	-4.47
M/V – Summonses	36	22	79	52	51.92
M/V – Written warnings	388	436	1,036	1,010	2.57
Accidents – Fatal	0	1	0	2	-100.00
Accidents – Total	45	47	102	92	10.87
Accidents w/injury	16	11	23	18	27.78
Parking tags issued	53	28	102	47	117.02
DWI	7	6	12	9	33.33
Intoxication	24	31	53	53	0.00

TYPE OF INCIDENT	# OF CALLS
February, 2018:	
Domestic disturbance	10
All other disturbances	81
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	11
Volunteer Hours (VSU)	7.75
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2011	\$ 18,614,652	\$19,353,850	\$36,753,046	2/28/12	96.80%
2012	\$18,830,369	\$19,687,790	\$37,253,875	2/28/13	96.72%
2013	\$19,134,704	\$20,235,081	\$38,269,778	2/28/14	97.21%
2014	\$19,558,097	\$20,640,342	\$38,864,602	2/28/15	96.68%
2015	\$20,036,102	\$21,298,380	\$40,016,393	2/28/16	96.81%
2016	\$20,785,170	\$21,260,229	\$40,982,495	2/28/17	97.47%
2017	\$21,075,701	\$21,895,151	\$41,980,355	2/28/18	97.69%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 2/28/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,427,422		\$1,427,422	69.63%
2015	\$2,175,000	\$1,526,172		\$1,526,172	70.17%
2016	\$2,325,000	\$1,667,967		\$1,667,967	71.74%
2017	\$2,500,000	\$1,729,651		\$1,729,651	69.17%
2018	\$2,674,000	\$1,836,920	\$59,190	\$1,896,110	70.90%

OVERTIME BY DEPARTMENT

	FY18 Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	2018 YTD TOTALS	2017 YTD TOTALS	TOTAL 2017 EXP
ASSESSING																
01-411-105-0000 Overtime	-	-	-	-	-	18	-	-	-	-	-	-	-	18	6	29
TOTALS		-	-	-	-	18	-	-	-	-	-	-	-	18	6	29
CITY CLERK																
01-415-105-0000 Overtime	200	21	66	369	120	171	77	80	7	-	-	-	-	911	1,540	1,912
TOTALS	455.5%	21	66	369	120	171	77	80	7	-	-	-	-	911	1,540	1,912
CODE																
01-407-105-0000 Overtime	-	16	24	39	24	8	16	23	24	-	-	-	-	174	553	676
TOTALS		16	24	39	24	8	16	23	24	-	-	-	-	174	553	676
FINANCE																
01-403-105-0000 Overtime	500	-	6	195	64	39	31	-	16	-	-	-	-	351	547	563
TOTALS	70.2%	-	6	195	64	39	31	-	16	-	-	-	-	351	547	563
WELFARE																
01-477-105-0000 Overtime	-	-	93	8	-	80	-	-	9	-	-	-	-	190	101	129
TOTALS		-	93	8	-	80	-	-	9	-	-	-	-	190	101	129
FIRE																
01-445-106-0000 Sick Hurt Coverage	38,000	166	2,974	5,614	3,390	4,911	7,384	4,021	6,811	-	-	-	-	35,271	34,587	49,952
01-445-106-0001 Personal Time Coverage	34,000	1,836	4,111	5,737	3,618	1,709	3,613	4,443	4,966	-	-	-	-	30,033	29,944	45,991
01-445-108-0000 Vacation Coverage	95,000	8,059	9,793	10,954	12,661	9,973	7,304	9,706	9,328	-	-	-	-	77,778	93,610	120,794
Subtotal		10,061	16,878	22,305	19,669	16,593	18,301	18,170	21,105	-	-	-	-	143,082	158,141	216,737
01-445-105-0000 Extra Duty Coverage	54,000	3,947	1,827	5,068	5,702	5,563	9,847	3,753	4,649	-	-	-	-	40,356	49,952	64,130
01-445-107-0000 Holiday Pay	110,000	12,139	(677)	10,527	10,634	10,381	21,930	32,788	-	-	-	-	-	97,722	96,066	116,578
SUBTOTAL	331,000	16,086	1,150	15,595	16,336	15,944	31,777	36,541	4,649	-	-	-	-	138,078	146,018	180,708
TOTALS	84.9%	26,147	18,028	37,900	36,005	32,537	50,078	54,711	25,754	-	-	-	-	281,160	304,159	397,445
FIRE - AMBULANCE																
70-401-106-0000 Sick Hurt Coverage	-	903	2,702	1,169	997	2,634	1,906	1,390	1,278	-	-	-	-	12,979	15,126	27,491
70-401-106-0001 Personal Time Coverage	-	-	451	2,217	1,707	2,277	1,841	-	1,333	-	-	-	-	9,826	12,334	16,496
70-401-108-0000 Vacation Coverage	-	4,286	1,940	7,574	4,549	2,023	2,267	848	2,149	-	-	-	-	25,636	17,827	27,389
Subtotal		5,189	5,093	10,960	7,253	6,934	6,014	2,238	4,760	-	-	-	-	48,441	45,287	71,376
70-401-105-0000 Extra Duty Coverage	-	2,389	1,891	2,597	8,629	8,649	10,248	15,114	5,066	-	-	-	-	54,583	48,529	71,788
70-401-107-0000 Holiday Pay	-	2,133	442	1,383	1,244	1,244	2,903	4,737	-	-	-	-	-	14,086	13,577	16,258
SUBTOTAL		4,522	2,333	3,980	9,873	9,893	13,151	19,851	5,066	-	-	-	-	68,669	62,106	88,046
TOTALS		9,711	7,426	14,940	17,126	16,827	19,165	22,089	9,826	-	-	-	-	117,110	107,393	159,422
LICENSE																
01-404-105-0000 Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	167
TOTALS	0.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	167
PLANNING																
01-405-105-0000 Overtime	2,000	238	131	328	202	171	238	212	157	-	-	-	-	1,677	1,937	3,244
TOTALS	83.9%	238	131	328	202	171	238	212	157	-	-	-	-	1,677	1,937	3,244
POLICE																
01-437-101-0050 Overtime	120,000	11,616	25,789	28,298	9,071	(20,882)	23,186	24,190	12,971	-	-	-	-	114,239	104,490	147,925
TOTALS	95.2%	11,616	25,789	28,298	9,071	(20,882)	23,186	24,190	12,971	-	-	-	-	114,239	104,490	147,925
PARKS & RECREATION																
01-479-105-0000 Overtime	6,000	902	343	428	368	150	749	578	814	-	-	-	-	4,332	5,808	12,135
TOTALS	72.2%	902	343	428	368	150	749	578	814	-	-	-	-	4,332	5,808	12,135
PUBLIC WORKS																
01-500-105-0006 Office	80,000	363	729	605	484	698	605	380	884	-	-	-	-	4,748	4,635	9,729
01-500-105-0007 Road Maintenance		546	1,128	818	3,765	2,400	1,135	1,585	945	-	-	-	-	12,322	16,594	17,854
01-502-105-0001 Winter Maintenance		-	-	-	-	-	2,906	2,516	4,759	-	-	-	-	10,181	118	118
01-502-105-0003 Plowing		-	-	-	-	632	22,642	17,333	17,886	-	-	-	-	58,493	57,382	83,873
01-502-105-0005 Sanding/Salting		-	-	-	-	-	21	-	-	-	-	-	-	21	19,103	23,048
01-505-105-0000 City Engineering		-	-	117	572	-	19	43	32	-	-	-	-	783	1,126	1,152
01-507-105-0000 Drain Maintenance		-	14	29	-	-	239	10	19	-	-	-	-	311	83	264
01-510-105-0000 Parking/Traffic Control		90	-	15	-	-	-	-	-	-	-	-	-	105	107	1,387
01-513-105-0000 Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000 Parking Garage		-	-	17	-	-	-	-	-	-	-	-	-	17	-	-
TOTALS	108.7%	999	1,871	1,601	4,821	3,730	27,567	21,867	24,525	-	-	-	-	86,981	99,148	137,425
SOLID WASTE																
01-493-105-0000 Overtime	10,000	1,053	267	942	756	622	1,161	669	398	-	-	-	-	5,868	7,399	12,360
TOTALS	58.7%	1,053	267	942	756	622	1,161	669	398	-	-	-	-	5,868	7,399	12,360
SANITARY SEWER																
90-409-105-0000 WRBP	28,000	600	1,268	1,747	809	2,214	421	226	87	-	-	-	-	7,372	9,445	12,443
90-421-105-0000 Sewer Maintenance		111	-	168	135	14	-	420	-	-	-	-	-	848	1,527	2,703
TOTALS	29.4%	711	1,268	1,915	944	2,228	421	646	87	-	-	-	-	8,220	10,972	15,146

Parks & Recreation Facility Use Requests:

	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10
July	18	4	3	15	2	2	13	2	5
August	15	11	18	4	4	3	0	3	2
September	3	5	4	5	3	1	3	5	6
October	4	7	5	2	4	2	3	1	3
November	4	2	6	6	5	4	1	4	1
December	0	0	4	7	4	12	1	10	5
January	6	5	9	10	0	3	7	2	3
February	6	8	13	6	10	12	22	16	16
March		12	9	12	19	10	5	10	8
April		13	8	16	12	11	10	6	11
May		2	8	10	9	7	13	6	4
June		6	11	10	18	14	23	10	5
Total	56	75	98	103	90	81	101	75	69

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 2/28/18
6/15/15	FIRE	Should City pay \$20 health insurance co-pay for Dr. visit recommended by OHS following job related physical	<ul style="list-style-type: none"> ▪ Denied by City Manager on 7/24/15 ▪ Arbitration requested – Atty. Broth and Personnel Specialist will meet with union in an effort to resolve prior to arbitration ▪ 11/17/15 Discussed with Atty. Mark Broth and Richard Molan (following Court Duty arbitration); Atty. Broth forwarded MOU to Atty. Molan ▪ Still attempting to resolve 	\$1,937.50
3/27/17	FIRE	Union claims that City has accrued their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> ▪ 1/25/18 Hearing held with the City Manager ▪ 2/5/18 Grievance denied by the City Manager 	\$0.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2017	Revenue Year-to-Date	Transfer Out FY18 Year-to-date	Total Revenue as of 2/28/18
School	\$50,527.94	\$11,519.69	-0-	\$62,047.63
Police	\$10,343.57	\$750.68	-0-	\$11,094.45
Fire	\$ 9,007.10	\$1,677.67	-0-	\$10,685.13
Parks	\$11,409.91	\$2,687.19	-0-	\$14,097.10
Roads	\$21,951.32	\$2,245.04	(\$16,000)	\$8,196.36
Library	\$ 6,180.96	\$1,430.84	(\$5,000)	\$2,611.80
Total Impact Fees Collected	\$109,420.80	\$20,311.11	(\$21,000.00)	\$108,732.47

Expendable Trust Balances:

	Balance as of 2/28/18
Non-Capital Reserve Account	\$155,805.21
Accrued Leave Reserve Account	\$251,333.44
Winter Maintenance Reserve Account	\$80,588.05
Health Insurance Stabilization Account	\$170,952.67
Motorcycle Week Account	\$65,214.80
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 2/28/18
Downtown	\$1,039,503.46
Lakeport	\$8,894.00
Weirs	(\$62,766.96)

Boat Taxes:

Report as of Date:	Through 2/28/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$19,406	22.83%
2015	\$90,000	\$16,126	17.92%
2016	\$90,000	\$15,459	17.18%
2017	\$85,000	\$12,158	14.30%
2018	\$85,000	\$18,346	21.58%

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
2-1-18	Snow	172.75	\$6,910.00	\$1,823.00	171.0	\$7,060.35	24.0	\$178.56	\$15,071.91
2-5-18	Snow	14.00	\$560.00	0	0	0	0	0	\$560.00
2-7-18	Snow	168.00	\$6,720.00	\$3,646.00	233.0	\$13,595.55	32.0	\$238.08	\$24,199.63
2-7-18 DBL	Snow	69.75	\$5,580.00	0	0	0	0	0	\$5,580.00
2-10-18	Snow	20.00	\$800.00	0	0	0	0	0	\$800.00
2-11-18	Snow	41.50	\$1,660.00	\$1,823.00	63.0	\$3,676.05	24.0	\$178.56	\$7,337.61
2-12-18	Snow	20.00	\$800.00	0	16.0	\$933.00	16.0	\$119.04	\$1,852.64
2-16-18	Snow	18.75	\$750.00	0	8.0	\$466.80	8.0	\$59.57	\$1,276.32
2-17-18	Snow	106.50	\$4,260.00	\$1,823.00	0	0	0	0	\$6,081.00
2-18-18	Snow	69.50	\$2,780.0	\$1,823.00	32.0	\$1,867.20	0	0	\$6,470.20
2-23-18	Snow	5.25	\$210.00	0	0	0	0	0	\$210.00
2-24-18	Snow	11.00	\$440.00		0	0	0	0	\$440.00
2-25-18	Snow	136.75	\$5,470.00	\$1,823.00	117.0	\$6,826.95	17.0	\$126.48	\$14,246.43
Total		853.75	\$36,923.60	\$12,761.00	590.0	\$34,426.50	121.0	\$900.24	\$85,027.74

Allocations	Budget	Expended This Month	Expended To Date	Remaining Balance Thru February 2018
Winter Maintenance	\$355,000.00	\$141,246.00	\$326,307.00	\$28,693.00
Winter Maintenance Outside Contractors	\$32,000.00	\$12,761.00	\$26,072.00	\$5,928.00
Winter Maintenance Overtime	\$50,000.00	\$36,923.00	\$68,675.00	-\$18,675.00