



Financial & Operational Trends – April, 2018

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - March 31	\$19 million	\$16.3 million	\$31.8 million

Fire & Rescue Call Data:

Month	March, 2018	2017	2016	2015
Total number of emergencies	347	379	334	305
Percent fire calls	26%	28%	24%	25%
Percent calls downtown area*	76%	72%	76%	65%
Busiest time period by hour	1,3,4,6,7, PM	1:00 PM	9:00 AM	11:00 AM & 3:00 PM
Percent of all calls 11pm to 7am	18%	21%	20%	22%
Number of critical care patients	24	15	15	12
Number multiple/back-to-back	157	194	143	109
Percent of multiple calls EMS	68%	65%	68%	72%
% of emergency responses within 6 min. response time (year-to-date)	82%	82%	88%	81%
Dates w/more than 20 incidents	3/15	3/13 & 3/14-18 calls ea.	3/3-18 calls	3/11 & 3/12-15 calls ea.
# of times working 3 or more calls	18	24	n/a	n/a
Total calls year to date	1202	1,136	1,033	990

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2018	2017	2016	2015
Jul	\$6,454	\$5,590	\$4,316	\$4,064
Aug	\$6,700	\$5,057	\$6,760	\$3,154
Sept	\$1,624	\$2,310	\$4,765	\$4,311
Oct	\$3,664	\$3,250	\$4,385	\$3,645
Nov	\$7,816	\$3,250	\$5,273	\$2,502
Dec	\$6,516	\$4,606	\$6,425	\$3,956
Jan	\$6,050	\$4,239	\$6,191	\$2,950
Feb	\$5,063	\$2,693	\$4,188	\$2,137
Mar	\$5,232	\$3,184	\$5,162	\$1,651
Apr		\$3,487	\$3,196	\$2,436
May		\$4,351	\$4,970	\$ 917
Jun		\$4,485	\$4,183	\$3,274
Gross Relief	\$49,119	\$46,502	\$59,814	\$34,997
Reimbursements/Liens/refunds	\$ 665	\$ 5,206	\$5,015	\$2,333
01-477-499-0000				
Net Cost of Welfare	\$48,454	\$41,296	\$54,799	\$32,664

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,659	1,644	5,123	5,162	-0.76
Criminal offenses investigated	301	258	823	784	4.97
Criminal off. cleared by arrest	198	183	538	558	-3.58
Total # of physical arrests	117	108	340	343	-0.87
M/V – Stops	381	421	1,427	1,516	-5.87
M/V – Summonses	17	24	97	76	27.63
M/V – Written warnings	343	360	1,386	1,370	1.17
Accidents – Fatal	0	0	0	2	-100.00
Accidents – Total	44	60	146	152	-3.95
Accidents w/injury	10	11	33	29	13.79
Parking tags issued	54	4	156	51	205.88
DWI	4	4	16	13	23.08
Intoxication	27	18	81	71	14.08

TYPE OF INCIDENT	# OF CALLS
March, 2018:	
Domestic disturbance	39
All other disturbances	61
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	2
Volunteer Hours (VSU)	16
Victims Served	15

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2011	\$ 18,614,652	\$19,353,850	\$37,101,749	3/31/12	97.72%
2012	\$18,830,369	\$19,687,790	\$37,586,914	3/31/13	97.58%
2013	\$19,134,704	\$20,235,081	\$38,561,682	3/31/14	97.95%
2014	\$19,558,097	\$20,640,342	\$39,265,651	3/31/15	97.68%
2015	\$20,036,102	\$21,298,380	\$40,270,606	3/31/16	97.43%
2016	\$20,785,170	\$21,260,229	\$41,177,419	3/31/17	97.94%
2017	\$21,075,701	\$21,895,151	\$42,177,932	3/31/18	98.15%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 3/31/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,622,844	-0-	\$1,622,844	79.16%
2015	\$2,175,000	\$1,747,194	-0-	\$1,747,194	80.33%
2016	\$2,325,000	\$1,892,382	-0-	\$1,892,382	81.39%
2017	\$2,500,000	\$1,970,820	-0-	\$1,970,820	78.83%
2018	\$2,674,000	\$2,086,272	\$67,860	\$2,154,132	80.56%

OVERTIME BY DEPARTMENT

	FY18 Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	2018 YTD TOTALS	2017 YTD TOTALS	TOTAL 2017 EXP
ASSESSING																
01-411-105-0000 Overtime	-	-	-	-	-	18	-	-	-	-	-	-	-	18	6	29
TOTALS		-	-	-	-	18	-	-	-	-	-	-	-	18	6	29
CITY CLERK																
01-415-105-0000 Overtime	200	21	66	369	120	171	77	80	7	127	-	-	-	1,038	1,620	1,912
TOTALS	519.0%	21	66	369	120	171	77	80	7	127	-	-	-	1,038	1,620	1,912
CODE																
01-407-105-0000 Overtime	-	16	24	39	24	8	16	23	24	32	-	-	-	206	576	676
TOTALS		16	24	39	24	8	16	23	24	32	-	-	-	206	576	676
FINANCE																
01-403-105-0000 Overtime	500	-	6	195	64	39	31	-	16	-	-	-	-	351	547	563
TOTALS	70.2%	-	6	195	64	39	31	-	16	-	-	-	-	351	547	563
WELFARE																
01-477-105-0000 Overtime	-	-	93	8	-	80	-	-	9	-	-	-	-	190	101	129
TOTALS		-	93	8	-	80	-	-	9	-	-	-	-	190	101	129
FIRE																
01-445-106-0000 Sick Hurt Coverage	38,000	166	2,974	5,614	3,390	4,911	7,384	4,021	6,811	3,861	-	-	-	39,132	40,266	49,952
01-445-106-0001 Personal Time Coverage	34,000	1,836	4,111	5,737	3,618	1,709	3,613	4,443	4,966	6,839	-	-	-	36,872	33,094	45,991
01-445-108-0000 Vacation Coverage	95,000	8,059	9,793	10,954	12,661	9,973	7,304	9,706	9,328	12,016	-	-	-	89,794	103,075	120,794
Subtotal		10,061	16,878	22,305	19,669	16,593	18,301	18,170	21,105	22,716	-	-	-	165,798	176,435	216,737
01-445-105-0000 Extra Duty Coverage	54,000	3,947	1,827	5,068	5,702	9,847	3,753	4,649	4,452	4,452	-	-	-	44,808	52,712	64,130
01-445-107-0000 Holiday Pay	110,000	12,139	(677)	10,527	10,634	10,381	21,930	32,788	-	10,651	-	-	-	108,373	106,312	116,578
SUBTOTAL	331,000	16,086	1,150	15,595	16,336	15,944	31,777	36,541	4,649	15,103	-	-	-	153,181	159,024	180,708
TOTALS	96.4%	26,147	18,028	37,900	36,005	32,537	50,078	54,711	25,754	37,819	-	-	-	318,979	335,459	397,445
FIRE - AMBULANCE																
70-401-106-0000 Sick Hurt Coverage	-	903	2,702	1,169	997	2,634	1,906	1,390	1,278	4,026	-	-	-	17,005	16,502	27,491
70-401-106-0001 Personal Time Coverage	-	-	451	2,217	1,707	2,277	1,841	-	1,333	5,268	-	-	-	15,094	14,014	16,496
70-401-108-0000 Vacation Coverage	-	4,286	1,940	7,574	4,549	2,267	848	2,149	2,328	12,016	-	-	-	27,415	21,355	27,389
Subtotal		5,189	5,093	10,960	7,253	6,934	6,014	2,238	4,760	11,073	-	-	-	59,514	51,871	71,376
70-401-105-0000 Extra Duty Coverage	-	2,389	1,891	2,597	8,629	8,649	10,248	15,114	5,066	4,476	-	-	-	59,059	52,654	71,788
70-401-107-0000 Holiday Pay	-	2,133	442	1,383	1,244	1,244	2,903	4,737	-	1,398	-	-	-	15,484	14,919	16,258
SUBTOTAL		4,522	2,333	3,980	9,873	9,893	13,151	19,851	5,066	5,874	-	-	-	74,543	67,573	88,046
TOTALS		9,711	7,426	14,940	17,126	16,827	19,165	22,089	9,826	16,947	-	-	-	134,057	119,444	159,422
LICENSE																
01-404-105-0000 Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	167
TOTALS	0.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	167
PLANNING																
01-405-105-0000 Overtime	2,000	238	131	328	202	171	238	212	157	450	-	-	-	2,127	2,313	3,244
TOTALS	106.4%	238	131	328	202	171	238	212	157	450	-	-	-	2,127	2,313	3,244
POLICE																
01-437-101-0050 Overtime	120,000	11,616	25,789	28,298	9,071	(20,882)	23,186	24,190	12,971	15,864	-	-	-	130,103	17,257	147,925
TOTALS	108.4%	11,616	25,789	28,298	9,071	(20,882)	23,186	24,190	12,971	15,864	-	-	-	130,103	17,257	147,925
PARKS & RECREATION																
01-479-105-0000 Overtime	6,000	902	343	428	368	150	749	578	814	1,254	-	-	-	5,586	7,145	12,135
TOTALS	93.1%	902	343	428	368	150	749	578	814	1,254	-	-	-	5,586	7,145	12,135
PUBLIC WORKS																
01-500-105-0006 Office	80,000	363	729	605	484	698	605	380	884	1,273	-	-	-	6,021	5,906	9,729
01-500-105-0007 Road Maintenance		546	1,128	818	3,765	2,400	1,135	1,585	945	1,010	-	-	-	13,332	17,132	17,854
01-502-105-0001 Winter Maintenance		-	-	-	-	-	2,906	2,516	4,759	11,519	-	-	-	21,700	72,688	118
01-502-105-0003 Plowing		-	-	-	-	632	22,642	17,333	17,886	13,719	-	-	-	72,212	1,406	83,873
01-502-105-0005 Sanding/Salting		-	-	-	-	-	21	-	-	-	-	-	-	21	21,416	23,048
01-505-105-0000 City Engineering		-	-	117	572	-	19	43	32	26	-	-	-	809	1,126	1,152
01-507-105-0000 Drain Maintenance		-	14	29	-	-	239	10	19	-	-	-	-	311	83	264
01-510-105-0000 Parking/Traffic Control		90	-	15	-	-	-	-	-	-	-	-	-	105	310	1,387
01-513-105-0000 Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000 Parking Garage		-	-	17	-	-	-	-	-	-	-	-	-	17	-	-
TOTALS	143.2%	999	1,871	1,601	4,821	3,730	27,567	21,867	24,525	27,547	-	-	-	114,528	120,067	137,425
SOLID WASTE																
01-493-105-0000 Overtime	10,000	1,053	267	942	756	622	1,161	669	398	1,116	-	-	-	6,984	8,131	12,360
TOTALS	69.8%	1,053	267	942	756	622	1,161	669	398	1,116	-	-	-	6,984	8,131	12,360
SANITARY SEWER																
90-409-105-0000 WRBP	28,000	600	1,268	1,747	809	2,214	421	226	87	689	-	-	-	8,061	10,156	12,443
90-421-105-0000 Sewer Maintenance		111	-	168	135	14	-	420	-	169	-	-	-	1,017	1,957	2,703
TOTALS	32.4%	711	1,268	1,915	944	2,228	421	646	87	858	-	-	-	9,078	12,113	15,146

Parks & Recreation Facility Use Requests:

	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10
July	18	4	3	15	2	2	13	2	5
August	15	11	18	4	4	3	0	3	2
September	3	5	4	5	3	1	3	5	6
October	4	7	5	2	4	2	3	1	3
November	4	2	6	6	5	4	1	4	1
December	0	0	4	7	4	12	1	10	5
January	6	5	9	10	0	3	7	2	3
February	6	8	13	6	10	12	22	16	16
March	11	12	9	12	19	10	5	10	8
April		13	8	16	12	11	10	6	11
May		2	8	10	9	7	13	6	4
June		6	11	10	18	14	23	10	5
Total	67	75	98	103	90	81	101	75	69

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 3/31/18
6/15/15	FIRE	Should City pay \$20 health insurance co-pay for Dr. visit recommended by OHS following job related physical	<ul style="list-style-type: none"> ▪ Denied by City Manager on 7/24/15 ▪ Arbitration requested – Atty. Broth and Personnel Specialist will meet with union in an effort to resolve prior to arbitration ▪ 11/17/15 Discussed with Atty. Mark Broth and Richard Molan (following Court Duty arbitration); Atty. Broth forwarded MOU to Atty. Molan ▪ Still attempting to resolve 	\$1,937.50
3/27/17	FIRE	Union claims that City has accrued their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> ▪ 1/25/18 Hearing held with the City Manager ▪ 2/5/18 Grievance denied by the City Manager 	\$0.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2017	Revenue Year-to-Date	Transfer Out FY18 Year-to-date	Total Revenue as of 3/31/18
School	\$50,527.94	\$12,476.25	-0-	\$63,004.19
Police	\$10,343.57	\$817.36	-0-	\$11,160.93
Fire	\$ 9,007.10	\$1,823.67	-0-	\$10,830.77
Parks	\$11,409.91	\$2,933.19	-0-	\$14,343.10
Roads	\$21,951.32	\$2,437.79	(\$16,000)	\$8,389.11
Library	\$ 6,180.96	\$1,563.54	(\$5,000)	\$2,744.50
Total Impact Fees Collected	\$109,420.80	\$22,051.80	(\$21,000)	\$110,472.60

Expendable Trust Balances:

	Balance as of 3/31/18
Non-Capital Reserve Account	\$155,805.21
Accrued Leave Reserve Account	\$251,352.72
Winter Maintenance Reserve Account	\$80,594.23
Health Insurance Stabilization Account	\$170,965.78
Motorcycle Week Account	\$65,214.80
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 3/31/18
Downtown	\$1,027,118.61
Lakeport	\$8,894.00
Weirs	(\$89,976.45)

Boat Taxes:

Report as of Date:	Through 3/31/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$20,311	23.90%
2015	\$90,000	\$17,213	19.13%
2016	\$90,000	\$17,600	19.56%
2017	\$85,000	\$13,794	16.23%
2018	\$85,000	\$19,844	23.45%

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
3-6-18	Snow	184.00	\$7,360.00	\$3,646.00	64.0	\$3,734.40	0	0	\$14,740.40
3-6-18 DBL	Snow	169.00	\$13,520.00						\$13,520.00
3-7-18	Snow	26.25	\$1,050.00						\$1,050.00
3-13-18	Snow	183.00	\$7,320.00	\$3,646.00	240.0	\$14,004.00	28.0	\$208.32	\$25,178.32
3-13-18 DBL	Snow	182.00	\$14,560.00						\$14,560.00
Total		744.25	\$43,810.00	\$7,292.00	304.0	\$17,738.40	28.0	\$208.32	\$69,048.72

Allocations	Budget	Expended This Month	Expended To Date	Remaining Balance Thru March 2018
Winter Maintenance	\$355,000.00	\$17,946.00	\$397,724.00	(\$42,724.00)
Winter Maintenance Outside Contractors	\$32,000.00	\$7,292.00	\$24,460.00	\$7,540.00
Winter Maintenance Overtime	\$50,000.00	\$43,810.00	\$93,912.00	(\$43,912.00)