



Financial & Operational Trends – February, 2019

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - January 31	\$14.6 million	\$18.3 million	\$16.2 million

Fire & Rescue Call Data:

Month	January, 2019	2018	2017	2016
Total number of emergencies	430	472	345	376
Percent fire calls	29%	37%	27%	30%
Percent calls downtown area*	71%	67%	65%	62%
Busiest time period by hour	9AM	10:00 AM	10AM & 5 PM	noon & 1 PM
Percent of all calls 11pm to 7am	22%	20%	18%	18%
Number of critical care patients	29	30	21	10
Number multiple/back-to-back	161	265	161	177
Percent of multiple calls EMS	76%	56%	71%	67%
% of emergency responses within 6 min. response time (year-to-date)	90%	79%	82%	86%
Dates w/more than 20 incidents	Jan. 16, 18, 22, 24	Jan. 5,6,12,23,26,31	Jan. 4 - 20 calls	Jan. 9 & 11: 19 calls ea.
# of times working 3 or more calls	15	40	19	22
Total calls year to date	430	472	345	376

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb		\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$47,384	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$ 273	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$47,111	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(January) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,481	1,913	1,481	1,913	-22.58
Criminal offenses investigated	238	278	238	278	-14.39
Criminal off. cleared by arrest	194	200	194	200	-3.00
Total # of physical arrests	116	116	116	116	0.00
M/V – Stops	434	614	434	614	-29.32
M/V – Summonses	14	43	14	43	-67.44
M/V – Written warnings	389	651	389	651	-40.25
Accidents – Fatal	0	0	0	0	-
Accidents – Total	61	57	61	57	7.02
Accidents w/injury	9	7	9	7	28.57
Parking tags issued	86	49	86	49	75.51
DWI	6	5	6	5	20.00
Intoxication	27	29	27	29	-6.90

TYPE OF INCIDENT	# OF CALLS
January, 2019:	
Domestic disturbance	31
All other disturbances	66
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	9
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	24
Volunteer Hours (VSU)	16.5
Victims Served	6

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$36,843,960	1/31/13	95.7%
2013	\$19,134,704	\$20,235,081	\$37,865,087	1/31/14	96.2%
2014	\$19,558,097	\$20,640,342	\$38,469,744	1/31/15	95.7%
2015	\$20,036,102	\$21,298,380	\$39,653,150	1/31/16	95.9%
2016	\$20,785,170	\$21,260,229	\$40,622,680	1/31/17	96.6%
2017	\$21,075,701	\$21,895,151	\$41,612,227	1/31/18	96.8%
2018	\$21,442,154	\$23,765,321	\$43,982,250	1/31/19	97.3%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 1/31/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,254,906		\$1,254,906	61.2%
2015	\$2,175,000	\$1,346,159		\$1,346,159	61.9%
2016	\$2,325,000	\$1,462,974		\$1,462,974	62.9%
2017	\$2,500,000	\$1,528,961		\$1,528,961	61.2%
2018	\$2,674,000	\$1,618,439	\$52,580	\$1,671,019	62.5%
2019	\$2,875,000	\$1,724,645	\$52,910	\$1,777,555	61.8%

OVERTIME BY DEPARTMENT

	FY19 Budget	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
ASSESSING																
Overtime	-	-	-	-	-	87	13	11	-	-	-	-	-	110	18	31
TOTALS						87	13	11						110	18	31
CITY CLERK																
Overtime	250	56	107	247	14	345	-	27	-	-	-	-	-	797	903	1,307
TOTALS	318.7%	56	107	247	14	345	-	27	-	-	-	-	-	797	903	1,307
CODE																
Overtime	-	-	8	32	24	16	16	-	-	-	-	-	-	96	150	278
TOTALS			8	32	24	16	16	-	-	-	-	-	-	96	150	278
FINANCE																
Overtime	500	25	8	8	-	140	147	175	-	-	-	-	-	503	335	461
TOTALS	100.6%	25	8	8	-	140	147	175	-	-	-	-	-	503	335	461
WELFARE																
Overtime	-	-	17	9	51	35	45	85	-	-	-	-	-	241	181	256
TOTALS			17	9	51	35	45	85	-	-	-	-	-	241	181	256
FIRE																
Sick Hurt Coverage	45,000	1,635	3,278	1,682	1,869	8,278	11,455	5,032	-	-	-	-	-	33,230	28,461	55,324
Personal Time Coverage	45,000	1,655	7,833	3,392	3,463	3,844	1,373	1,691	-	-	-	-	-	23,251	25,068	46,027
Vacation Coverage	50,000	6,189	14,291	11,908	9,473	9,800	4,652	1,766	-	-	-	-	-	58,078	68,451	113,765
Subtotal		9,479	25,402	16,982	14,806	21,922	17,480	8,489	-	-	-	-	-	114,559	121,980	215,116
Extra Duty Coverage	60,000	974	12,768	10,844	3,130	(470)	2,811	6,031	-	-	-	-	-	36,089	35,708	51,506
Holiday Pay	120,000	10,623	-	10,751	10,037	32,153	-	20,714	-	-	-	-	-	84,278	97,721	118,541
SUBTOTAL	320,000	11,597	12,768	11,597	13,167	31,683	2,811	26,746	-	-	-	-	-	120,367	133,429	170,047
TOTALS	73.4%	21,076	38,170	38,578	27,973	53,605	20,291	35,234	-	-	-	-	-	234,926	255,409	385,163
EMS - AMBULANCE																
Sick Hurt Coverage	10,000	(546)	1,303	-	864	1,425	1,768	1,396	-	-	-	-	-	6,210	11,701	18,278
Personal Time Coverage	10,000	426	843	-	438	465	418	931	-	-	-	-	-	3,522	8,493	16,436
Vacation Coverage	26,000	1,093	1,165	410	847	805	-	819	-	-	-	-	-	5,139	23,847	30,549
Subtotal		973	3,311	2,150	2,695	2,186	2,186	3,147	-	-	-	-	-	14,871	44,041	65,263
Extra Duty Coverage	35,000	706	3,028	3,512	9,900	1,437	3,051	9,187	-	-	-	-	-	30,820	49,517	76,194
Holiday Pay	17,000	1,746	(532)	1,664	1,533	4,708	-	2,615	-	-	-	-	-	11,735	14,086	15,484
SUBTOTAL		-	-	11,433	6,145	-	-	-	-	-	-	-	-	42,555	63,603	91,677
TOTALS		973	3,311	-	13,583	8,840	2,186	3,147	-	-	-	-	-	57,426	107,644	156,940
LICENSE																
Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	-	167	73
TOTALS	0.0%														167	73
PLANNING																
Overtime	2,000	240	281	144	243	273	425	65	-	-	-	-	-	1,670	1,520	3,061
TOTALS	83.5%	240	281	144	243	273	425	65	-	-	-	-	-	1,670	1,520	3,061
POLICE																
Overtime	125,000	15,595	17,148	(12,738)	22,360	22,600	7,576	26,495	-	-	-	-	-	99,036	101,268	124,683
TOTALS	79.2%	15,595	17,148	(12,738)	22,360	22,600	7,576	26,495	-	-	-	-	-	99,036	101,268	124,683
PARKS & RECREATION																
Overtime	7,000	1,380	1,007	925	909	1,087	636	332	-	-	-	-	-	6,277	3,518	8,430
TOTALS	89.7%	1,380	1,007	925	909	1,087	636	332	-	-	-	-	-	6,277	3,518	8,430
PUBLIC WORKS																
Office	83,000	380	798	798	521	1,273	928	955	-	-	-	-	-	5,653	3,864	9,391
Road Maintenance		727	1,384	452	2,980	938	(5,366)	498	-	-	-	-	-	1,614	11,377	15,222
Winter Maintenance		-	-	-	-	-	-	-	-	-	-	-	-	-	5,422	22,146
Plowing		-	-	-	-	9,898	13,243	28,259	-	-	-	-	-	51,400	47,027	74,604
Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-	42	21
City Engineering		-	37	18	66	37	-	54	-	-	-	-	-	212	751	853
Drain Maintenance		-	-	14	-	-	-	-	-	-	-	-	-	14	291	311
Parking/Traffic Control		745	752	-	-	116	116	-	-	-	-	-	-	1,728	105	197
Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-	17	17
TOTALS	73.0%	1,852	2,971	1,283	3,567	12,261	8,920	29,766	-	-	-	-	-	60,620	68,897	122,762
SOLID WASTE																
Overtime	10,000	846	3,060	231	517	1,115	511	348	-	-	-	-	-	6,628	5,470	11,037
TOTALS	66.3%	846	3,060	231	517	1,115	511	348	-	-	-	-	-	6,628	5,470	11,037
SANITARY SEWER																
WRBP	28,000	1,632	652	265	395	1,186	565	1,029	-	-	-	-	-	5,724	7,285	10,321
Sewer Maintenance		-	9	18	727	500	333	116	-	-	-	-	-	1,703	847	1,735
TOTALS	26.5%	1,632	661	282	1,122	1,686	899	1,145	-	-	-	-	-	7,427	8,132	12,056

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February		6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	58	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 1/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 1/31/19
School	\$63,004.19	\$1,339.19		\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$66.67
Fire	\$ 11,968.20	\$204.45		\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80		\$11,783.47
Library	\$ 2,744.50	\$185.91		\$2,930.41
Total Impact Fees Collected	\$108,960.96	\$2,437.07	(\$18,875.62)	\$92,522.41

Expendable Trust Balances:

	Balance as of 1/31/19
Non-Capital Reserve Account	\$190,305.82
Accrued Leave Reserve Account	\$251,542.16
Winter Maintenance Reserve Account	\$80,628.00
Health Insurance Stabilization Account	\$171,094.63
Motorcycle Week Account	\$110,828.44
Fire Stabilization Account	\$-0-

Tax Increment Financing Balances:

	Balance as of 1/31/19
Downtown	\$1,052,839.44
Lakeport	\$21,502.00
Weirs	(\$99,652.90)

Boat Taxes:

Report as of Date:	Through 1/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$18,353	21.59%
2015	\$90,000	\$15,394	17.10%
2016	\$90,000	\$14,432	16.04%
2017	\$85,000	\$11,737	13.81%
2018	\$85,000	\$17,410	20.48%
2019	\$85,000	\$17,745	20.87%

EMS Billing History:

Laconia Fire Department EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	296	\$245,762.00	\$124,749.00	51%	\$17,017.00	\$76,761.00	62%	\$30,526.00
Aug	332	293	\$250,823.00	\$135,640.00	54%	\$8,875.00	\$83,984.00	62%	\$40,047.00
Sep	265	259	\$235,409.00	\$125,038.00	53%	\$7,901.00	\$73,464.00	59%	\$41,881.00
Oct	303	280	\$250,220.00	\$138,961.00	56%	\$6,073.00	\$77,628.00	56%	\$54,868.00
Nov	287	252	\$228,015.00	\$128,281.00	56%	\$3,834.00	\$61,712.00	48%	\$62,035.00
Dec	277	233	\$201,221.00	\$109,636.00	54%	\$3,716.00	\$41,287.00	38%	\$64,634.00
Jan	297	215	\$183,749.00	\$96,895.00	53%	\$1,568.00	\$2,408.00	2%	\$92,918.00
Feb									
Mar									
Apr									
May									
June									
Totals		1828	\$1,595,199.00	\$859,200.00	54%	\$48,984.00	\$417,244.00	49%	\$386,909.00

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
1/1	Snow/rain	50.5	\$2,020	\$1,680	93	\$5,148	16	\$125	\$8,973
1/8	Snow	65.5	\$2,620	\$3,505	240	\$13,284	40	\$312	\$19,721
1/9	Snow/rain	69.5	\$2,580	\$2,470	383	\$21,199	16	\$125	\$26,374
1/19	Snow/sleet	516.25	\$20,650	\$3,430	370	\$20,480	96	\$750	\$45,309
1/24	Freeze rain	39.25	\$1,960	\$1,000	55	\$3,044	0	\$-0-	\$6,004
1/26	Refreeze	3	\$120	\$-0-	112	\$6,199	0	\$-0-	\$6,319
1/29	Snow/sleet	169	\$6,792	\$1,680	226	\$12,509	40	\$312	\$21,294
Total			\$36,742	\$13,765	1,479	\$81,863	208	\$1,624	\$133,994

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru January, 2019
Winter Maintenance	\$365,000.00	\$83,487	\$155,291	\$209,709
Winter Maintenance Outside Contractors	\$34,000.00	\$13,765	\$30,665	\$3,335
Winter Maintenance Overtime	\$50,000.00	\$36,742	\$71,751	(\$21,751)