



## Financial & Operational Trends – August, 2019

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - July 31	\$5.9 million	\$5.1 million	\$11.1 million

### Fire & Rescue Call Data:

Month	July 2019	2018	2017	2016
Total number of emergencies	413	462	478	432
Percent fire calls	28%	32%	32%	29%
Percent calls downtown area*	61%	62%	64%	66%
Busiest time period by hour	4PM, 5PM	1:00 PM	2 PM & 8 PM	3:00 PM
Percent of all calls 11pm to 7am	20%	18%	19%	22%
Number of critical care patients	24	30	60	10
Number multiple/back-to-back	162	248	252	243
Percent of multiple calls EMS	75%	59%	62%	67%
% of emergency responses within 6 min. response time (year-to-date)	79%	81%	83%	86%
Dates w/more than 20 incidents	7/6 (22), 7/14 (23)	July 1, 4, 6, 7, 24, 26	July 2 - 26 calls	July 1 - 22 calls
# of times working 3 or more calls	8	40	36	29
Total calls year to date	2848	2944	2816	2677

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief				
Fiscal Year	2020	2019	2018	2017
Jul	\$957	\$6,068	\$6,454	\$5,590
Aug		\$5,603	\$6,700	\$5,057
Sept		\$5,008	\$1,624	\$2,310
Oct		\$8,406	\$3,664	\$3,250
Nov		\$9,725	\$7,816	\$3,250
Dec		\$7,436	\$6,516	\$4,606
Jan		\$5,138	\$6,050	\$4,239
Feb		\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$957	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$1,062	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	-\$105	\$72,769	\$65,878	\$41,296

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(July) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,949	2,050	11,976	12,948	-7.51
Criminal offenses investigated	343	372	2,149	2,287	-6.03
Criminal off. cleared by arrest	225	230	1,541	1,443	6.79
Total # of physical arrests	134	129	886	878	0.91
M/V – Stops	305	454	2,702	3,086	-12.44
M/V – Summonses	22	38	221	274	-19.34
M/V – Written warnings	248	281	2,137	2,402	-11.03
Accidents – Fatal	1	0	1	2	-50.00
Accidents – Total	61	59	347	369	-5.96
Accidents w/injury	11	21	89	114	-21.93
Parking tags issued	592	663	1,158	1,599	-27.58
DWI	5	4	34	37	-8.11
Intoxication	32	32	197	225	-12.44

TYPE OF INCIDENT	# OF CALLS
<b>July, 2019:</b>	
Domestic disturbance	49
All other disturbances	120
Suicidal subjects	13
Attempted suicide	0
Suicide	0
Violation of restraining order	12
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	0
<b>Volunteer Hours (VSU)</b>	16.5
<b>Victims Served</b>	4

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2013	\$19,134,704	\$20,235,081	\$17,985,971	7/31/13	94.00%
2014	\$19,558,097	\$20,640,342	\$18,339,804	7/31/14	93.77%
2015	\$20,036,102	\$21,298,380	\$18,902,718	7/31/15	94.34%
2016	\$20,785,170	\$21,260,229	\$19,674,619	7/31/16	94.66%
2017	\$21,075,701	\$21,895,151	\$20,145,071	7/31/17	95.58%
2018	\$21,442,154	\$23,765,321	\$20,847,148	7/31/18	97.23%
2019	\$22,563,270		\$21,555,374	7/31/19	95.53%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 7/31/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$180,169	\$-0-	\$180,169	8.28%
2016	\$2,325,000	\$200,776	\$-0-	\$200,776	8.64%
2017	\$2,500,000	\$176,515	\$-0-	\$176,515	7.06%
2018	\$2,674,000	\$196,986	\$7,580	\$204,566	7.65%
2019	\$2,875,000	\$234,591	\$7,825	\$242,416	8.43%
2020	\$3,085,000	\$265,870	\$8,725	\$274,595	8.90%

OVERTIME BY DEPARTMENT - Through July 31, 2019

FY20 Budget			FY20 Expenses														FY19 YTD	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	TOTALS	FY19 EXP
<b>FINANCE</b>	500	0.08%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	25	536
<b>LICENSE</b>	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	11
<b>PLANNING</b>	2,000	0.31%	120	0	0	0	0	0	0	0	0	0	0	0	120	6.01%	240	2,990
<b>CODE</b>	-	0.00%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	136
<b>ASSESSING</b>	-	0.00%	380	0	0	0	0	0	0	0	0	0	0	0	380	0.00%	-	472
<b>CITY CLERK</b>	500	0.08%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	57	884
<b>POLICE</b>	125,000	19.10%	9,782	0	0	0	0	0	0	0	0	0	0	0	9,782	7.83%	15,595	171,482
<b>FIRE</b>																		
Sick Hurt Coverage	37,000		1,292	0	0	0	0	0	0	0	0	0	0	0	1,292		1,635	53,982
Personal Time Coverage	39,000		5,692	0	0	0	0	0	0	0	0	0	0	0	5,692		1,655	32,899
Vacation Coverage	57,000		13,714	0	0	0	0	0	0	0	0	0	0	0	13,714		6,189	95,760
<b>Subtotal</b>	<b>133,000</b>		<b>20,698</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>20,698</b>		<b>9,479</b>	<b>182,641</b>
Extra Duty Coverage	47,000		4,763	0	0	0	0	0	0	0	0	0	0	0	4,763		974	50,269
Holiday Pay	122,000		12,409	0	0	0	0	0	0	0	0	0	0	0	12,409		10,623	114,162
<b>Subtotal</b>	<b>169,000</b>		<b>17,171</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>17,171</b>		<b>11,597</b>	<b>164,431</b>
<b>TOTALS</b>	<b>302,000</b>	<b>46.15%</b>	<b>37,869</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>37,869</b>	<b>12.54%</b>	<b>21,077</b>	<b>347,072</b>
<b>WELFARE</b>	200	0.03%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	331
<b>PARKS &amp; RECREATION</b>	8,000	1.22%	1,626	0	0	0	0	0	0	0	0	0	0	0	1,626	20.32%	1,380	10,454
<b>SOLID WASTE</b>	11,000	1.68%	940	0	0	0	0	0	0	0	0	0	0	0	940	8.54%	846	9,521
<b>PUBLIC WORKS</b>	83,000																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		752	-
Office			679	0	0	0	0	0	0	0	0	0	0	0	679		380	10,457
Road Maintenance			649	0	0	0	0	0	0	0	0	0	0	0	649		727	6,577
Winter Maintenance			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	94,515
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	385
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			252	0	0	0	0	0	0	0	0	0	0	0	252		-	914
Drain Maintenance			138	0	0	0	0	0	0	0	0	0	0	0	138		-	237
Parking/Traffic Control			294	0	0	0	0	0	0	0	0	0	0	0	294		746	3,222
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>83,000</b>	<b>12.68%</b>	<b>2,012</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>2,012</b>	<b>2.42%</b>	<b>2,605</b>	<b>116,306</b>
<b>SANITARY SEWER</b>	20,000																	
WRBP			303	0	0	0	0	0	0	0	0	0	0	0	303		-	14,783
Sewer Maintenance			350	0	0	0	0	0	0	0	0	0	0	0	350		1,632	4,023
<b>TOTALS</b>	<b>20,000</b>	<b>3.06%</b>	<b>653</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>653</b>	<b>3.26%</b>	<b>1,632</b>	<b>18,806</b>
<b>EMS - AMBULANCE</b>																		
Sick Hurt Coverage	11,000		0	0	0	0	0	0	0	0	0	0	0	0	-		(546)	8,853
Personal Time Coverage	11,000		0	0	0	0	0	0	0	0	0	0	0	0	-		426	6,245
Vacation Coverage	27,000		1,898	0	0	0	0	0	0	0	0	0	0	0	1,898		1,093	8,388
<b>Subtotal</b>	<b>49,000</b>		<b>1,898</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>1,898</b>		<b>973</b>	<b>23,486</b>
Extra Duty Coverage	35,000		3,365	0	0	0	0	0	0	0	0	0	0	0	3,365		706	51,844
Holiday Pay	18,000		2,368	0	0	0	0	0	0	0	0	0	0	0	2,368		1,746	16,808
<b>SUBTOTAL</b>	<b>53,000</b>		<b>5,734</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,734</b>		<b>2,452</b>	<b>68,652</b>
<b>TOTALS</b>	<b>102,000</b>	<b>15.59%</b>	<b>7,631</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>7,631</b>	<b>7.48%</b>	<b>3,425</b>	<b>92,138</b>
<b>GRAND TOTAL</b>	<b>654,450</b>	<b>100.00%</b>													<b>61,013</b>	<b>9.32%</b>	<b>46,882</b>	<b>771,139</b>

**Parks & Recreation Facility Use Requests:**

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August		10	15	11	18	4	4	3	0
September		4	3	5	4	5	3	1	3
October		6	4	7	5	2	4	2	3
November		3	4	2	6	6	5	4	1
December		0	0	0	4	7	4	12	1
January		11	6	5	9	10	0	3	7
February		6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
<b>Total</b>	<b>10</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 7/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 7/31/19
School	\$66,254.09	\$0	\$0	\$66,254.09
Police	\$211.32	\$0	\$0	\$211.32
Fire	\$12,497.65	\$0	\$0	\$12,497.65
Parks	\$1,745.58	\$0	\$0	\$1,745.58
Roads	\$12,256.22	\$0	\$0	\$12,256.22
Library	\$3,205.64	\$0	\$0	\$3,205.64
<b>Total Impact Fees Collected</b>	<b>\$96,170.50</b>	<b>\$0</b>	<b>\$0</b>	<b>\$96,170.50</b>

**Expendable Trust Balances:**

	Balance as of 7/31/19
Non-Capital Reserve Account	\$233,558.48
Accrued Leave Reserve Account	\$251,709.68
Winter Maintenance Reserve Account	\$80,708.69
Health Insurance Stabilization Account	\$171,208.57
Motorcycle Week Account	\$153,041.76
Fire Stabilization Account	\$ -0-

**Tax Increment Financing Balances:**

	Balance as of 7/31/19
Downtown	\$1,208,499.58
Lakeport	\$29,631.00
Weirs	\$503.10

**Boat Taxes:**

Report as of Date:	Through 7/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$6,531	7.25%
2016	\$90,000	\$13,244	14.72%
2017	\$85,000	\$3,951	4.65%
2018	\$85,000	\$4,757	5.60%
2019	\$85,000	\$13,828	16.27%
2020	\$90,000	\$18,563	20.62%

**EMS Billing History:**

<b>Laconia Fire Department EMS Billing Report</b>									
Month 2019-20	#of Trips 2018-19 Billable	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	301	241	\$136,824.00	\$82,505.00	60%	\$600.00	\$2,082.00	3%	\$79,823.00
Aug									
Sep									
Oct									
Nov									
Dec									
Jan									
Feb									
Mar									
Apr									
May									
June									
<b>Totals</b>		<b>241</b>	<b>\$136,824.00</b>	<b>\$82,505.00</b>	<b>60%</b>	<b>\$600.00</b>	<b>\$2,082.00</b>	<b>3%</b>	<b>\$79,823.00</b>

<b>Laconia Fire Deptment EMS Billing Report</b>									
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,780.00	\$124,676.00	51%	\$35,013.00	\$85,318.00	68%	\$4,596.00
Aug	330	326	\$250,814.00	\$133,323.00	53%	\$36,751.00	\$88,892.00	67%	\$2,877.00
Sep	265	288	\$235,003.00	\$121,786.00	52%	\$32,602.00	\$79,321.00	65%	\$5,792.00
Oct	303	306	\$250,187.00	\$135,015.00	54%	\$29,039.00	\$85,519.00	63%	\$15,115.00
Nov	287	279	\$229,134.00	\$118,790.00	52%	\$22,646.00	\$79,049.00	67%	\$12,663.00
Dec	277	258	\$202,294.00	\$100,541.00	50%	\$19,260.00	\$69,366.00	69%	\$9,236.00
Jan	297	279	\$232,721.00	\$114,367.00	49%	\$18,862.00	\$75,200.00	66%	\$17,498.00
Feb	275	276	\$224,503.00	\$113,466.00	51%	\$14,195.00	\$66,542.00	59%	\$31,592.00
Mar	263	383	\$272,250.00	\$130,368.00	48%	\$5,257.00	\$83,336.00	64%	\$41,376.00
Apr	279	274	\$222,473.00	\$109,212.00	49%	\$1,600.00	\$66,967.00	61%	\$45,453.00
May	289	262	\$223,597.00	\$111,677.00	50%	\$1,200.00	\$65,707.00	59%	\$44,876.00
June	350	275	\$202,658.00	\$107,541.00	53%	\$1,665.00	\$45,661.00	42%	\$60,118.00
<b>Totals</b>	<b>3547</b>	<b>3507</b>	<b>\$2,791,414.00</b>	<b>\$1,420,762.00</b>	<b>51%</b>	<b>\$218,090.00</b>	<b>\$890,878.00</b>	<b>63%</b>	<b>\$291,192.00</b>

**EMS Expenses Fiscal Year 19**  
**Through June 30, 2019**

Account Description	Budget	Year to Date Actual	Balance Available	Percent Used
REGULAR SALARIES	\$ 315,742.00	\$ 313,643.22	\$ 2,098.78	99.34%
EXTRA DUTY COVERAGE	\$ 35,000.00	\$ 50,743.83	\$ (15,743.83)	144.98%
SICK-INJURY COVERAGE	\$ 10,000.00	\$ 8,852.94	\$ 1,147.06	88.53%
PERSONAL COVERAGE	\$ 10,000.00	\$ 6,663.42	\$ 3,336.58	66.63%
HOLIDAYS	\$ 17,000.00	\$ 16,808.59	\$ 191.41	98.87%
VACATION	\$ 26,000.00	\$ 8,834.28	\$ 17,165.72	33.98%
LONGEVITY	\$ 360.00	\$ 180.00	\$ 180.00	50.00%
EDUCATIONAL STIPEND	\$ -	\$ 3,600.00	\$ (3,600.00)	
SALARY ADJUSTMENT	\$ 4,031.00	\$ -	\$ 4,031.00	0.00%
MEDICARE EXP	\$ 6,618.00	\$ 6,108.15	\$ 509.85	92.30%
WORKERS COMPENSATION	\$ 25,000.00	\$ 21,408.27	\$ 3,591.73	85.63%
HEALTH INSURANCE EXP	\$ 94,188.00	\$ 100,195.79	\$ (6,007.79)	106.38%
NH RETIREMENT EXP	\$ 145,461.00	\$ 133,164.89	\$ 12,296.11	91.55%
TELEPHONE	\$ -	\$ 670.41	\$ (670.41)	
POSTAGE EXPENSE	\$ -	\$ 13.54	\$ (13.54)	
MISC SUPPLIES	\$ 6,000.00	\$ 1,202.32	\$ 4,797.68	20.04%
MEDICAL SUPPLIES	\$ 60,000.00	\$ 47,172.95	\$ 12,827.05	78.62%
PROPERTY & LIABILITY INSURANCE	\$ 10,000.00	\$ 6,734.08	\$ 3,265.92	67.34%
VEHICLE REPAIRS	\$ 25,000.00	\$ 25,000.01	\$ (0.01)	100.00%
INTERNAL SERVICE FUND	\$ 75,000.00	\$ 75,000.00	\$ -	100.00%
GAS/FUEL EXPENSE	\$ 8,600.00	\$ -	\$ 8,600.00	0.00%
TRAINING EXPENSE	\$ 38,000.00	\$ 9,458.50	\$ 28,541.50	24.89%
TRAINING EXP - OTHER	\$ 4,000.00	\$ -	\$ 4,000.00	0.00%
PHYSICAL EXAMS	\$ 2,000.00	\$ 408.00	\$ 1,592.00	20.40%
BILLING/COLLECTION EXPENSE QUICK MED	\$ 65,000.00	\$ 41,786.20	\$ 23,213.80	64.29%
LOCK BOX EXPENSES	\$ -	\$ 4,129.09	\$ (4,129.09)	
EQUIPMENT EXP	\$ 15,000.00	\$ 10,379.11	\$ 4,620.89	69.19%
EQUIPMENT LEASE	\$ 27,000.00	\$ 28,620.22	\$ (1,620.22)	106.00%
<b>Total</b>	<b>\$ 1,025,000.00</b>	<b>\$ 920,777.81</b>	<b>\$ 104,222.19</b>	<b>89.83%</b>