



Financial & Operational Trends – September, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – August 31	\$13.3 million	\$7.9 million	\$7.2 million

Fire & Rescue Call Data:

Month	August 2020	2019	2018	2017
Total number of emergencies	379	379	483	446
Percent fire calls	38%	36%	32%	27%
Percent calls downtown area*	57%	66%	63%	68%
Busiest time period by hour	9AM, 3PM	5PM, 7PM	12 noon	5:00 PM
Percent of all calls 11pm to 7am	17%	18%	20%	22%
Number of critical care patients	18	20	31	45
Number multiple/back-to-back	138	166	265	207
Percent of multiple calls EMS	62%	71%	64%	67%
% of emergency responses within 6 min. response time (year-to-date)	79%	79%	81%	83%
Dates with more than 20 incidents	8/4 (36), 8/25 (26)	8/18, 8/30 (18 calls ea.)	Aug. 3, 8, 9, 15, 20	Aug. 1,4,23,24 - 20 calls
# of times working 3 or more calls	17	15	36	32
Total calls year to date	2,901	3,227	3,427	3,256

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept		\$2,981	\$5,008	\$1,624
Oct		\$2,989	\$8,406	\$3,664
Nov		\$2,872	\$9,725	\$7,816
Dec		\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$2,795	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$ 349	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$2,446	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(August) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,995	1,938	16,306	13,914	17.19
Criminal offenses investigated	408	325	2,315	2,503	-7.51
Criminal off. cleared by arrest	232	186	1,260	1,747	-27.88
Total # of physical arrests	140	122	768	1,008	-23.81
M/V – Stops	607	348	4,404	3,050	44.39
M/V – Summonses	26	22	204	243	-16.05
M/V – Written warnings	503	266	3,957	2,434	62.57
Accidents – Fatal	0	0	1	1	0.00
Accidents – Total	45	51	306	399	-23.31
Accidents w/injury	16	12	76	101	-24.75
Parking tags issued	337	326	1,000	1,503	-33.47
DWI	12	9	43	43	0.00
Intoxication	40	43	239	242	-1.24

TYPE OF INCIDENT	# OF CALLS
August, 2020:	
Domestic disturbance	35
All other disturbances	166
Suicidal subjects	13
Attempted suicide	0
Suicide	0
Violation of restraining order	9
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	18
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,607,462	8/31/14	95.14%
2015	\$20,036,102	\$21,298,380	\$19,133,824	8/31/15	95.50%
2016	\$20,785,170	\$21,260,229	\$19,924,154	8/31/16	95.86%
2017	\$21,075,701	\$21,895,151	\$20,348,628	8/31/17	96.55%
2018	\$21,442,154	\$23,765,321	\$21,146,146	8/31/18	98.62%
2019	\$22,563,270	\$23,935,265	\$21,865,189	8/31/19	96.91%
2020	\$23,203,364		\$22,401,495	8/31/20	96.54%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 8/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$393,304	-0-	\$393,304	16.9%
2017	\$2,500,000	\$398,334	-0-	\$398,334	15.9%
2018	\$2,674,000	\$446,411	\$16,175	\$462,586	17.3%
2019	\$2,875,000	\$439,915	\$16,445	\$456,360	15.9%
2020	\$3,085,000	\$516,508	\$17,160	\$533,668	17.3%
2021	\$3,150,000	\$530,399	\$17,330	\$547,729	17.4%

OVERTIME BY DEPARTMENT - Through August 30, 2020
FY21 Budget

	FY21 Budget		FY21 Expenses													PRIOR YR	PRIOR YR	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	YTD EXP	TOTAL EXP
FINANCE	500	0.07%	93	15	0	0	0	0	0	0	0	0	0	0	108	21.52%	-	352
LICENSE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
PLANNING	2,500	0.33%	294	391	0	0	0	0	0	0	0	0	0	0	685	27.41%	357	2,871
CODE	-	0.00%	0	15	0	0	0	0	0	0	0	0	0	0	15	0.00%	25	313
ASSESSING	500	0.07%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	441	562
CITY CLERK	2000	0.26%	166	16	0	0	0	0	0	0	0	0	0	0	181	9.07%	15	635
POLICE																		
Overtime	140000		4,155	4,446	0	0	0	0	0	0	0	0	0	0	8,602		25,309	36,191
Holiday OT			8,407	0	0	0	0	0	0	0	0	0	0	0	8,407		-	41,395
Incident OT			607	1,335	0	0	0	0	0	0	0	0	0	0	1,942		-	11,520
Court OT			379	37	0	0	0	0	0	0	0	0	0	0	416		-	11,390
Shift Coverage OT			3,212	3,047	0	0	0	0	0	0	0	0	0	0	6,260		-	18,830
TOTAL	140,000	18.39%	16,761	8,865	0	0	0	0	0	0	0	0	0	0	25,626	6.14%	25,309	119,326
FIRE																		
Sick Hurt Coverage	55,000		10,381	7,345	0	0	0	0	0	0	0	0	0	0	17,726		3,133	51,234
Personal Time Coverage	42,000		3,360	5,566	0	0	0	0	0	0	0	0	0	0	8,925		12,656	52,153
Vacation Coverage	120,000		12,640	16,311	0	0	0	0	0	0	0	0	0	0	28,951		29,112	94,079
Subtotal	217,000		26,380	29,222	0	0	0	0	0	0	0	0	0	-	55,602		44,900	197,466
Extra Duty Coverage	51,000		3,702	9,350	0	0	0	0	0	0	0	0	0	0	13,052		8,470	69,734
Holiday Pay	125,000		12,760	0	0	0	0	0	0	0	0	0	0	0	12,760		12,409	119,832
Subtotal	176,000		16,462	9,350	0	0	0	0	0	0	0	0	0	-	25,812		20,879	189,566
TOTALS	393,000	51.63%	42,843	38,571	0	0	0	0	0	0	0	0	0	-	81,414	20.72%	65,779	387,032
WELFARE	200	0.03%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	9	71
PARKS & RECREATION	9,000	1.18%	660	244	0	0	0	0	0	0	0	0	0	0	904	10.05%	1,425	5,718
SOLID WASTE	10,000	1.31%	1,104	1,129	0	0	0	0	0	0	0	0	0	0	2,233	22.33%	4,907	6,769
PUBLIC WORKS	85,000																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			507	605	0	0	0	0	0	0	0	0	0	0	1,111		2,105	10,195
Road Maintenance			1,228	1,491	0	0	0	0	0	0	0	0	0	0	2,719		1,349	8,528
Winter Maintenance			0	0	0	0	0	0	0	0	0	0	0	0	-		-	129
Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	72,998
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			810	677	0	0	0	0	0	0	0	0	0	0	1,487		691	5,094
Drain Maintenance			19	245	0	0	0	0	0	0	0	0	0	0	263		138	902
Parking/Traffic Control			0	0	0	0	0	0	0	0	0	0	0	0	-		354	615
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	85,000	11.17%	2,564	3,017	0	0	0	0	0	0	0	0	0	-	5,581	6.57%	4,637	98,461
SANITARY SEWER	20,000																	
WRBP			926	518	0	0	0	0	0	0	0	0	0	0	1,445		1,048	7,001
Sewer Maintenance			509	340	0	0	0	0	0	0	0	0	0	0	849		407	4,855
TOTALS	20,000	2.63%	1,435	858	0	0	0	0	0	0	0	0	0	-	2,293	11.47%	1,456	11,856
EMS - AMBULANCE																		
Sick Hurt Coverage	19,404		2,892	5,060	0	0	0	0	0	0	0	0	0	0	7,952		1,902	29,124
Personal Time Coverage	17,870		0	0	0	0	0	0	0	0	0	0	0	0	-		2,333	7,625
Vacation Coverage	18,856		3,748	2,383	0	0	0	0	0	0	0	0	0	0	6,131		4,196	18,483
Subtotal	56,130		6,640	7,443	0	0	0	0	0	0	0	0	0	-	14,082		8,432	55,232
Extra Duty Coverage	23,570		6,882	4,788	0	0	0	0	0	0	0	0	0	0	11,669		5,053	54,841
Holiday Pay	18,500		4,319	0	0	0	0	0	0	0	0	0	0	0	4,319		2,368	18,577
SUBTOTAL	42,070		11,200	4,788	0	0	0	0	0	0	0	0	0	0	15,988		7,422	73,418
TOTALS	98,200	12.90%	17,840	12,231	0	0	0	0	0	0	0	0	0	-	30,070	30.62%	15,853	128,650
GRAND TOTAL	761,150	100.00%	83,765	65,352	-	-	-	-	-	-	-	-	-	-	149,117	19.59%	120,212	762,617

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September		7	4	3	5	4	5	3	1
October		10	6	4	7	5	2	4	2
November		3	3	4	2	6	6	5	4
December		0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	14	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 8/31/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled 	\$978.00
7/14/20	FIRE	Union disagrees that FF's sick time should be charged when instructed not to report to work due to Covid-19 precautions	<ul style="list-style-type: none"> ▪ 8/4/20 Denied by Fire Chief ▪ 9/3/20 Hearing held with the City Manager 	\$0.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 8/31/20
School	\$74,117.28	\$1,446.94	\$0	\$75,654.22
Police	\$911.02	\$76.93	\$0	\$987.95
Fire	\$14,075.11	\$170.00	\$0	\$14,245.11
Parks	\$644.28	\$282.00	\$0	\$926.28
Roads	\$14,421.72	\$192.75	\$0	\$14,614.47
Library	\$4,218.01	\$151.29	\$0	\$4,369.30
Total Impact Fees Collected	\$108,387.42	\$2,319.91	\$0	\$110,707.33

Expendable Trust Balances:

	Balance as of 8/31/20
Non-Capital Reserve Account	\$475,678.66
Accrued Leave Reserve Account	\$291,927.27
Winter Maintenance Reserve Account	\$80,761.56
Health Insurance Stabilization Account	\$171,353.72
Motorcycle Week Account	\$95,941.14
Fire Stabilization Account	\$0

Tax Increment Financing Balances:

	Balance as of 8/31/20
Downtown	\$1,232,259.67
Lakeport	\$37,760.00
Weirs	\$11,665.14

Boat Taxes:

Report as of Date:	Through 8/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$11,234.03	12.48%
2017	\$85,000	\$8,297.88	9.76%
2018	\$85,000	\$12,907.38	15.19%
2019	\$85,000	\$12,346.68	14.63%
2020	\$90,000	\$27,295.33	30.33%
2021	\$100,000	\$26,515.71	26.52%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 8/31/2019		Budgeted	Realized as of 8/31/20	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$ 796,422	12.09%	\$ 27,590,902	\$ 4,714,064	17.09%
2018	\$ 8,029,176	\$ 1,574,729	19.61%	\$ 29,637,864	\$ 4,130,619	13.94%
2019	\$ 8,114,878	\$ 1,427,359	17.59%	\$ 30,659,544	\$ 4,902,819	15.99%
2020	\$ 8,499,359	\$ 1,338,932	15.75%	\$ 31,450,111	\$ 4,875,946	15.50%
2021	\$ 8,699,290	\$ 990,515	11.39%	\$ 31,504,853	\$ 4,952,267	15.72%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	337	235	\$224,301.60	\$118,286.17	53%	\$1,800.00	\$56,692.86	48%	\$57,412.94
Aug	372	292	279	148	\$134,260.20	\$70,648.31	53%	\$300.00	\$2,249.90	3%	\$68,098.41
Sep											
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	720	588	616	383	\$358,561.80	\$188,934.48	53%	\$2,100.00	\$58,942.76	31%	\$125,511.35

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$21,938.31	\$78,138.00	69%	\$13,727.00
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$14,595.74	\$72,543.18	71%	\$14,514.63
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,086.92	\$68,789.52	64%	\$17,379.63
Oct	343	280	325	276	\$233,602.80	\$114,769.94	49%	\$18,209.44	\$74,443.47	65%	\$20,478.91
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$11,095.50	\$64,042.93	66%	\$21,130.26
Dec	298	235	304	275	\$244,800.40	\$123,380.35	50%	\$13,817.14	\$84,886.06	69%	\$23,685.36
Jan	347	265	301	250	\$224,449.00	\$115,373.55	51%	\$13,316.58	\$79,302.97	69%	\$21,724.81
Feb	320	256	274	249	\$213,594.80	\$116,345.54	54%	\$12,174.20	\$66,404.13	57%	\$35,441.39
Mar	378	319	262	214	\$198,666.60	\$97,433.26	49%	\$2,890.28	\$66,280.43	68%	\$27,254.63
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$2,461.88	\$48,476.37	64%	\$22,989.66
May	290	258	291	212	\$196,332.20	\$93,356.52	48%	\$2,550.00	\$62,723.59	67%	\$26,843.55
June	346	299	320	227	\$205,235.40	\$99,438.20	48%	\$1,873.16	\$60,527.48	61%	\$35,437.41
Totals	3997	3264	3530	2939	\$2,517,174.60	\$1,254,693.81	50%	\$135,009.15	\$826,558.13	66%	\$280,607.24