



Financial & Operational Trends – December, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – November 30	\$28.0 million	\$12.5 million	\$14.0 million

Fire & Rescue Call Data:

Month	November 2020	2019	2018	2017
Total number of emergencies	349	356	403	409
Percent fire calls	36%	28%	29%	30%
Percent calls downtown area*	70%	63%	57%	67%
Busiest time period by hour	9AM, 12PM, 4PM	9AM	10A, 3P, 4P	3PM, 5PM, 6PM
Percent of all calls 11pm to 7am	17%	18%	21%	24%
Number of critical care patients	21	25	22	30
Number multiple/back-to-back	114	111	158	223
Percent of multiple calls EMS	73%	78%	73%	68%
% of emergency responses within 6 min. response time (year-to-date)	79%	79%	68%	78%
Dates with more than 20 incidents	11/9 (21)	11/1 & 11/18 (18 calls)	Nov 4, 19 calls	Nov. 1, 7, 9, 21, 29 21+ calls each day
# of times working 3 or more calls	8	12	15	33
Total calls year to date	4,016	4,390	4,649	4,571

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec		\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$5,489	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,422	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$4,067	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(November) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,237	1,869	24,015	19,324	24.28
Criminal offenses investigated	272	280	3,312	3,506	-5.53
Criminal off. cleared by arrest	196	197	1,874	2,367	-20.83
Total # of physical arrests	110	121	1,089	1,393	-21.82
M/V – Stops	449	479	6,092	4,199	45.08
M/V – Summonses	23	32	302	328	-7.93
M/V – Written warnings	361	413	5,410	3,376	60.25
Accidents – Fatal	0	0	2	1	100.00
Accidents – Total	35	42	421	531	-20.72
Accidents w/injury	11	8	111	129	-13.95
Parking tags issued	43	128	1,207	1,755	-31.23
DWI	2	5	53	57	-7.02
Intoxication	29	25	319	336	-5.06

TYPE OF INCIDENT	# OF CALLS
November, 2020:	
Domestic disturbance	22
All other disturbances	101
Suicidal subjects	6
Attempted suicide	0
Suicide	0
Violation of restraining order	7
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	5
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$19,062,247	11/30/14	47.42%
2015	\$20,036,102	\$21,298,380	\$19,507,282	11/30/15	47.19%
2016	\$20,785,170	\$21,260,229	\$20,621,475	11/30/16	49.05%
2017	\$21,075,701	\$21,895,151	\$20,902,241	11/30/17	48.64%
2018	\$21,442,154	\$23,765,321	\$21,605,061	11/30/18	47.79%
2019	\$22,563,270	\$23,935,265	\$26,526,330	11/30/19	57.05%
2020	\$23,203,364	\$23,61,2210	\$23,512,286	11/30/20	50.22%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 11/30/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$1,054,227	-0-	\$1,054,227	45.3%
2017	\$2,500,000	\$1,065,068	-0-	\$1,065,068	42.6%
2018	\$2,674,000	\$1,134,792	\$38,435	\$1,173,227	43.9%
2019	\$2,875,000	\$1,244,782	\$39,180	\$1,283,962	44.7%
2020	\$3,085,000	\$1,236,698	\$40,435	\$1,277,133	41.4%
2021	\$3,150,000	\$1,315,035	\$41,225	\$1,356,260	43.06%

OVERTIME BY DEPARTMENT - Through November 30, 2020

	FY21 Budget		FY21 Expenses												YTD Total	Percent	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June				
FINANCE	500	0.07%	93	15	0	0	47	0	0	0	0	0	0	0	155	30.97%	-	352
LICENSE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
PLANNING	2,500	0.33%	294	391	343	925	508	0	0	0	0	0	0	0	2,461	98.45%	1,605	2,871
CODE	-	0.00%	0	15	15	34	0	0	0	0	0	0	0	0	63	0.00%	195	313
ASSESSING	500	0.07%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	507	562
CITY CLERK	2000	0.26%	166	16	300	0	325	0	0	0	0	0	0	0	806	40.30%	236	635
POLICE																		
Overtime	140000		4,155	4,446	4,921	4,742	-10,757	0	0	0	0	0	0	0	7,507		42,685	36,191
Holiday OT			8,407	0	5,654	8,039	6,480	0	0	0	0	0	0	0	28,579		-	41,395
Incident OT			607	1,335	1,019	2,465	432	0	0	0	0	0	0	0	5,859		278	11,520
Court OT			379	37	301	215	224	0	0	0	0	0	0	0	1,156		1,164	11,390
Shift Coverage OT			3,212	3,047	1,238	4,956	2,694	0	0	0	0	0	0	0	15,147		335	18,830
TOTAL	140,000	18.39%	16,761	8,865	13,132	20,416	-927	0	0	0	0	0	0	58,248	5.36%	44,462	119,326	
FIRE																		
Sick Hurt Coverage	55,000		10,381	7,345	7,177	14,319	11,099	0	0	0	0	0	0	0	50,321		10,935	51,234
Personal Time Coverage	42,000		3,360	5,566	2,901	7,701	2,462	0	0	0	0	0	0	0	21,989		20,394	52,153
Vacation Coverage	120,000		12,640	16,311	13,646	17,849	4,932	0	0	0	0	0	0	0	65,378		53,654	94,079
Subtotal	217,000		26,380	29,222	23,725	39,868	18,492	0	0	0	0	0	0	-	137,688		84,983	197,466
Extra Duty Coverage	51,000		3,702	9,350	11,495	5,166	2,839	0	0	0	0	0	0	0	32,551		29,896	69,734
Holiday Pay	125,000		12,760	0	11,457	11,761	11,158	0	0	0	0	0	0	0	47,136		45,352	119,832
Subtotal	176,000		16,462	9,350	22,952	16,927	13,997	0	0	0	0	0	0	-	79,687		75,248	189,566
TOTALS	393,000	51.63%	42,843	38,571	46,677	56,795	32,489	0	0	0	0	0	0	-	217,376	55.31%	160,230	387,032
WELFARE	200	0.03%	0	0	25	0	33	0	0	0	0	0	0	0	57	28.66%	27	71
PARKS & RECREATION	9,000	1.18%	660	244	294	158	80	0	0	0	0	0	0	0	1,436	15.95%	2,432	5,718
SOLID WASTE	10,000	1.31%	1,104	1,129	35	463	151	0	0	0	0	0	0	0	2,882	28.82%	6,102	6,769
PUBLIC WORKS	85,000																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			507	605	523	913	562	0	0	0	0	0	0	0	3,109		5,335	10,195
Road Maintenance			1,228	1,491	524	632	580	0	0	0	0	0	0	0	4,455		3,464	8,528
Winter Maintenance			0	0	0	0	133	0	0	0	0	0	0	0	133		129	129
Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		4,457	72,998
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			810	677	316	1,244	415	0	0	0	0	0	0	0	3,462		1,871	5,094
Drain Maintenance			19	245	37	41	123	0	0	0	0	0	0	0	464		156	902
Parking/Traffic Control			0	0	0	0	0	0	0	0	0	0	0	0	-		354	615
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	85,000	11.17%	2,564	3,017	1,400	2,830	1,813	0	0	0	0	0	0	-	11,624	13.67%	15,766	98,461
SANITARY SEWER	20,000																	
WRBP			926	518	593	512	526	0	0	0	0	0	0	0	3,076		3,868	7,001
Sewer Maintenance			509	340	473	141	536	0	0	0	0	0	0	0	1,998		1,219	4,855
TOTALS	20,000	2.63%	1,435	858	1,066	653	1,062	0	0	0	0	0	0	-	5,074	25.37%	5,087	11,856
EMS - AMBULANCE																		
Sick Hurt Coverage	19,404		2,892	5,060	6,276	13,041	7,658	0	0	0	0	0	0	0	34,926		4,530	29,124
Personal Time Coverage	17,870		0	0	2,663	889	0	0	0	0	0	0	0	0	3,553		5,591	7,625
Vacation Coverage	18,856		3,748	2,383	810	3,397	454	0	0	0	0	0	0	0	10,792		12,118	18,483
Subtotal	56,130		6,640	7,443	9,749	17,328	8,112	0	0	0	0	0	0	-	49,271		22,239	55,232
Extra Duty Coverage	23,570		6,882	4,788	4,371	1,219	1,928	0	0	0	0	0	0	0	19,187		14,590	54,841
Holiday Pay	18,500		4,319	0	2,035	1,317	1,612	0	0	0	0	0	0	0	9,283		7,201	18,577
SUBTOTAL	42,070		11,200	4,788	6,406	2,536	3,540	0	0	0	0	0	0	0	28,470		21,791	73,418
TOTALS	98,200	12.90%	17,840	12,231	16,155	19,864	11,652	0	0	0	0	0	0	-	77,741	79.17%	44,030	128,650
GRAND TOTAL	761,150	100.00%	83,765	65,352	79,442	102,138	47,233	-	-	-	-	-	-	-	377,929	49.65%	280,679.93	762,617

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December		0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	35	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 11/30/20
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled ▪ 11/12/20 Arbitration hearing cancelled; agreement reached 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled 	\$978.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 11/30/20
School	\$74,117.28	\$6,992.76	-0-	\$81,110.04
Police	\$911.02	\$474.95	-0-	\$1,385.97
Fire	\$14,075.11	\$1,049.83	-0-	\$15,124.94
Parks	\$644.28	\$1,736.59	-0-	\$2,380.87
Roads	\$14,421.72	\$1,397.98	-0-	\$15,819.70
Library	\$4,218.01	\$930.80	-0-	\$5,148.81
Total Impact Fees Collected	\$108,387.42	\$12,582.91	-0-	\$120,970.33

Expendable Trust Balances:

	Balance as of 11/30/20
Non-Capital Reserve Account	\$475,765.15
Accrued Leave Reserve Account	\$291,963.67
Winter Maintenance Reserve Account	\$80,763.57
Health Insurance Stabilization Account	\$171,375.08
Motorcycle Week Account	\$93,457.73
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 11/30/20
Downtown	\$1,231,754.96
Lakeport	\$37,760.00
Weirs	(\$15,544.35)

Boat Taxes:

Report as of Date:	Through 11/30/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$13,607	15.1%
2017	\$85,000	\$11,090	13.0%
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$16,342	19.2%
2020	\$90,000	\$29,763	33.1%
2021	\$100,000	\$32,902	32.9%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 11/30/2019		Budgeted	Realized as of 11/30/2020	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$2,393,379	36.3%	\$27,590,902	\$9,907,003	35.9%
2018	\$ 8,029,176	\$3,391,977	42.2%	\$29,637,864	\$10,292,875	34.7%
2019	\$ 8,114,878	\$2,945,508	36.3%	\$30,659,545	\$11,409,087	37.2%
2020	\$ 8,499,359	\$3,529,478	41.6%	\$31,504,852	\$10,518,081	33.4%
2021	\$ 8,699,290	\$3,609,260	41.9%	\$31,383,486	\$12,974,167	41.3%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,417.50	51%	\$1,900.00	\$74,620.06	65%	\$34,469.37
Aug	294	232	279	200	\$186,862.00	\$99,073.48	53%	\$500.00	\$55,289.32	56%	\$41,963.12
Sep	310	263	303	203	\$209,748.60	\$105,338.01	50%	\$100.00	\$60,217.58	57%	\$41,967.04
Oct	325	276	308	222	\$229,833.20	\$113,120.61	49%	\$200.00	\$57,713.57	51%	\$52,438.98
Nov	293	264	278	197	\$197,055.80	\$94,658.20	48%	\$500.00	\$9,923.52	10%	\$83,779.54
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	1541	1323	1505	1057	\$1,047,774.20	\$526,607.80	50%	\$3,200.00	\$257,764.05	49%	\$254,618.05

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,415.08	70%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$72,638.18	71%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$68,959.52	64%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,443.47	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,677.20	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,455.15	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,873.93	58%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$66,896.94	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,365.39	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$65,921.68	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,522.11	74%	\$22,157.93
Totals	3997	3264	3530	2940	\$2,518,032.60	\$1,250,834.94	50%	\$153,495.10	\$848,465.31	68%	\$233,507.72

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
11/3/2020	Freezing rain	7	\$290		12	\$646	0		\$936
Total		7	\$290		12	\$646			\$936

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru November, 2020
Winter Maintenance	\$250,744	\$646	\$646	\$250,098
Winter Maintenance Outside Contractors	\$54,000	0		\$54,000
Winter Maintenance Overtime	\$60,000	\$290	\$290	\$59,710